

We are a global design leader ranked within the UK Top 20 and within the Global Top 100 of architectural practices. With our Head Office in London, we have studios across the UK and internationally in New York, Singapore and Amsterdam.

Our people are the foundation of our culture: tightly knit and incredibly welcoming. We nurture our staff and encourage their creative and entrepreneurial spirit. We set high standards for ourselves and our teams work collaboratively to achieve the best, and have the determination and drive to do things better. We like to push ourselves, creatively, in business and as a team. We listen and explore every angle with our clients so that we make the creative journey an enjoyable one for all.

PROJECT DIRECTOR with Defence and/or Security Experience

Your role

- Design leadership in terms of concept, detail and delivery for UK and International Projects
- Effective and efficient management of significant sized or multiple projects and associated resources and people
- Bid leadership and Business Development abilities
- Assistance with the operational running and management within the business

What you will do

- Develop designs, in conjunction with the team, that are industry leading and consistently of a high quality
- Monitor, guide and steer the Architectural team to ensure quality of product and service, appropriate to the client's requirements
- Ensure work and projects are completed effectively and efficiently, on time and on budget
- Lead and guide project work to ensure that the Scott Brownrigg Management System (SB-MS) and values are maintained
- Manage projects and work transferred from other teams effectively and efficiently
- Develop an understanding and appreciation of the practice, its organisation, ethics and philosophy
- Demonstrate the highest professional standards and to act as an "Ambassador" for the Company
- Together with Directors, ensure that sector/service targets are met
- Progress business development opportunities in order to secure an independent fee income
- Identify client needs and expectations and adopt a suitable approach
- Build productive client relationships and demonstrate a clear understanding of client and organisation
- Actively research new markets and seek to develop new strategies for winning new business
- Contribute to the management of the practice
- Identify problems and provide pragmatic solutions
- Negotiate and persuade where applicable to reach mutual agreement

Leadership

Drive for Results

Set the pace and continually drives improvement; taking decisions and setting priorities to focus on potential return.

Concern for Quality

Monitor and review your own and others work against targets; checking, supporting and feeding back with focus on improving processes and procedures; planning ahead and aiming for highest quality.

Interpersonal Effectiveness



Understand and demonstrate concern, empathy and insight; present a balanced view of others; act as coach or mentor to develop key individuals for succession planning.

Visionary Leadership

Encourage and lead by example, with excellent communication skills to understand and effectively communicate the Practice's vision. Lead with optimism and conviction.

Agility and Adaptability

Be an innovator who copes easily with change in brief, programme or role. Act as an agent of change by questioning and challenging current ways of working; adapting quickly and leading change initiatives; promoting fresh and innovative methods to improve; handling risk and uncertainty.

Team Management

Team Work and Collaboration

Promote team spirit, inter-team and cross Practice collaboration; creating a productive and friendly climate with good morale; celebrating team success, resolving conflict and acting as a critical friend, remaining supportive and motivational.

Managing People and Teams

Ensure the team has the resources to succeed; identifying and developing talent; celebrating success; setting challenging goals and providing constructive feedback and integrating expertise cross practice.

Project Management

Client Focus

Ensure excellent client service; build long term relationships with a broad range of clients; strive to improve service and deliver beyond expectations and is a trusted advisor to clients.

Functional Excellence & Commercial Acumen

See the bigger picture in relation to the profession, industry and impact on the Company; identifying any skills gaps and areas of poor resilience and risk and rectifies.

Strategic Capability

Analyse data sources, research and investigate industry wide matters; remain innovative and responsive to change; develop ideas and generate insights to aid business success; ability to review and resolve problems from a range of perspectives.

Your skills

- Design focussed Architect with excellent all-round delivery experience
- Revit is Essential and a high level of CAD skill.
- Good knowledge of NBS specification systems
- Highly computer literate, skilled in Microsoft Office
- Skilled presenter both verbally and visually using software and hand drawing skills

Your qualifications and experience

- RIBA or ARB registered Architect with experience of working within the UK Building Regulations;
- Defence and / or Security sector experience
- Holds (or is eligible to hold) UK security clearances (s)
- Proven experience in running a variety of projects, across different building typologies, at varied complexity levels, simultaneously and at all stages
- Working knowledge of a mix of construction types, including MMC experience
- Clear understanding of town planning procedures